

Message Text

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ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/TJASPER/CF

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COM/BIC/OED/MEPD/SMCONGER

COM/BIC/OED/MEPD/JMSANDS, DIR.

COM/BIC/OIM (INFO)

STATE/NEA/PAB/MGJONES (PHONE)

----- 081353

O 292133Z APR 76 ZFF4

FM SECSTATE WASHDC

TO AMEMBASSY KABUL NIACT IMMEDIATE

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E.O. 11652: N/A

TAGS: BENC, AF

SUBJECT: KANDAHAR CEMENT: FULLER BID

1. THE FOLLOWING IS FULLER'S BID ON THE KANDAHAR CEMENT
PLANT WHICH WILL BE DELIVERED TO TOUFIQUI BY
ED GREEF ON APRIL 30. GREEF WILL CALL FOR THIS
MESSAGE ON HIS ARRIVAL IN KABUL APRIL 30. IF FOR
SOME REASON GREEF IS DELAYED (I.E. PLANE CANCELLATION
ETC.) FULLER WOULD APPRECIATE IT EMBASSY WOULD DELIVER
BID TO TOUFIQUI.

BEGIN QUOTE

--- OUR PROPOSAL NO. 5-46299

--- KANDAHAR AFGHANISTAN

--- OUR PROPOSAL TO - MR. M. H. TOUFIQUI

--- PRESIDENT OF INDUSTRIES

--- MINISTRY OF MINES AND INDUSTRIES

--- KABUL AFGHANISTAN

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IS AS FOLLOWS:

FULLER COMPANY, FISCHBACH AND MOORE INTERNATIONAL, AND OMAN
CONSTRUCTION (EACH A MEMBER OF JOINT VENTURE BEING FORM-
ED) HEREWITH SUBMITS ITS SUMMARY PROPOSAL TO MR. M. H.

TOUFIQUI, PRESIDENT
OF INDUSTRIES, MINISTRY OF MINES FOR THE SUPPLY AND
ERECTION AND TRANSPORTATION OF EQUIPMENT, AND PLANT CIVIL
WORKS AND TECHNICAL ASSISTANCE FOR PLANT START-UP FOR A
1600 MTPD CEMENT PLANT TO BE CONSTRUCTION AT KANDAHAR,
AFGHANISTAN AS FOLLOWS:

1) THE PLANT AS REPRESENTED IN FULLER COMPANY'S EQUIPMENT
PROPOSAL NO. 5-46299 (REVISED) AND DATED MARCH 22, 1976
AND SUBMITTED BY COVER LETTER DATED MARCH 31, 1976 TO
MR M H TOUFIGUI, PRESENT OF INDUSTRIES.

(A) EQUIPMENT PRICE AND TECHNICAL

--- START-UP ASSISTANCE ----- 22,470,000 U.S. DOLLARS

- B) ESTIMATED OCEAN FREIGHT ----- 1,500,000 U.S. DOLLARS

- C) ESTIMATED INLAND TRANSPORTATION

--- OF PROCESS EQUIPMENT AND INLAND

--- AND OCEAN TRANSPORT OF CONSTRUCTION

--- EQUIPMENT AND MATERIALS. ERECTION

--- OF EQUIPMENT AND PLANT CIVIL WORKS -- 28,305,000 U.S.

--- DOLLARS

--- TOTAL. U.S. DOLLARS ---- 52,275,000.

2) ALTERNATE A - SAME AS ITEM 1 ABOVE EXCEPT A REDUCTION
FROM 3 TO 1 IN THE NUMBER OF FINISHED CEMENT SILOS.

- A) EQUIPMENT PRICE AND TECHNICAL

START-UP ASSISTANCE ----- 22,470,000 U.S. DLRS

- B) OCEAN FREIGHT ESTIMATE ----- 1,500,000 U.S. DLRS

- C) ESTIMATED INLAND TRANSPORTATION OF

--- PROCESS EQUIPMENT AND INLAND AND

--- OCEAN TRANSPORT OF CONSTRUCTION

--- EQUIPMENT AND MATERIALS. ERECTION

--- OF EQUIPMENT AND PLANT CIVIL WORKS -- 25,955,000 U.S.

--- DOLLARS

--- TOTAL, U.S. DOLLARS ----- 49,925,000.

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THE ABOVE PRICES IN ITEMS (1) AND (2) CAN BE FURTHER
REDUCED IF IT CAN BE DEFINED THAT SIMPLER ALTERNATE
METHODS OF RAW STORAGE AND RECLAIM, OTHER THAN THE
COMPLEX STACKER RECLAIMER ARE SUITABLE FOR THIS PLANT.

ANY TAXES, IMPORT DUTIES, EXPATRIATE EMPLOYEE TAXES OR
CORPORATE TAXES AND ALL SIMILAR IMPOSED BY ANY COUNTRY

FOREIG4 TO THE U.S.A. DURING THE COURSE OF THIS CONTRACT ARE NOT INCLUDED IN THIS PROPOSAL AND ARE FOR THE CUSOTMER'S ACCOUNT.

THIS PROPOSAL IS NATURALLY BASED UPON THE AVAILABILITY IN SUFFICIENT QUANTITY AND QUALITY, OF RAW MATERIALS, FUELS TO PROCESS SAME, AND ALSO UTILITIES SUCH AS WATER, POWER AND THE LIKE FOR PLANT OPERATION AND IN THE CASE OF UTILITIES ALSO DURING THE ENTIRE ERECTION PHASE OF THE PLANT. IT IS FURTHER UNDERSTOOD THAT THESE WILL BE MADE AVAILABLE FREE OF CHARGE DURING THE DURATION OF THE CONTRACT.

THE ERECTION PORTION OF THE PROPOSAL IS BASED UPON THE UTILIZATION OF EXISTING CAMP FACILITIES AND CERTAIN EXISTING CONSTRUCTION EQUIPMENT NOW AVAILABLE OR AVAILABLE IN THE NEAR FUTURE IN AFGHANISTAN TO BE MADE AVAILABLE TO THE FISCHBACH-OMAN FREE OF CHARGE REASONABLE SEISMIC LEVELS, SOIL CONDITIONS, ETC. HAVE BEEN ASSUMED FOR A BASIS IN PREPARING THE ERECTION AND CIVIL WORKS PORTION OF THIS PROPOSAL; DEVIATIONS WILL REQUIRE ADJUSTMENTS IN THE PRICE.

THE FORMAL PROPOSAL WILL CONTAIN CERTAIN ESCALATION CLAUSES.

THIS PROPOSAL SHALL BE FIRM FOR FORTY-FIVE (45) DAYS, WITH ALL DEVIATIONS AND ESCALATION CLAUSES CLEARLY STATED IN REGARD TO THE ESTIMATING BASE AND WHERE APPLICABLE THE ESCALATION FORMULA TO BE APPLIED.

TERMS AND CONDITIONS HAVE PREVIOUSLY BEEN INDICATED FOR THE EQUIPMENT AND THESE ALONG WITH THE TERMS AND LIMITED OFFICIAL USE

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CONDITIONS OF ERECTION AND CIVIL WORKS SHALL BE INCLUDED IN OUR FORMAL PROPOSAL.

WE HOPE YOU WILL FIND THIS BRIEF SUMMATION OF OUR FORMAL PROPOSAL OF INTERST AND AT YOUR VALUED INVITATION WILL PRESENT OUR FORMAL PROPOSAL TO YOU IN AFGHANISTAN, TWO WEEKS AFTER WE RECEIVE NOTIFICATION OF THE INVITATION.

REGARDS

C.F. GRAF
FULLER COMPANY
TLX: 847443

END QUOTE

3. DECLASSIFY UPON RECEIPT.
SISCO

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 29 APR 1976
Decaption Date: 01 JAN 1960
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Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
Errors: N/A
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Previous Handling Restrictions: n/a
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Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: KANDAHAR CEMENT: FULLER BID
TAGS: BENC, AF
To: KABUL
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006